

# NATIONAL REACH. LOCAL FOCUS.



**Maximize** our capabilities to realize cost savings and reduce lead times.



Fast-paced, large-scale capital projects require leaders and problem solvers, not just order takers and product peddlers. When it comes to planning and execution, you need a capable partner—one with vast reach and the ability to work with your needs at the local level, one that can provide competitive pricing, industry expertise, reduced lead times and increased cost savings.

## YOU NEED FERGUSON INDUSTRIAL.

Our associates are ready, willing and able to contribute to your project's success. We're not just sales associates, we're partners. We go beyond listening, and instead communicate with our customers to fully understand the details and specifications. We're able to do scale these capabilities at a national level, but we pride ourselves in empowering your success at a local level as well. After all, our national footprint means nothing if it can't support the very communities it walks through.

That's why, when one Ohio Valley fertilizer customer and their contractor needed PVF materials delivered to the jobsite quickly, they came to us for assistance. Not only were we able to expedite this customer's orders by utilizing our local distribution center and truck drivers, but we also contributed to huge cost savings by avoiding freight fees and replacement costs. In total, by partnering with Ferguson Industrial and taking advantage of our

logistics network, our customer saved **more than \$500,000 across three months.**

When you work with us, you can trust that we'll do everything in our power—turn over every stone, make every call, deliver every product no matter the roadblock—to be the partner your project deserves.

***"By purchasing from [Ferguson Industrial], we were able to have material delivered on request, without having to house all materials at the site and worry about theft during non-working hours."***

***"We were able to process invoices without any issues or concerns because everything matched up from purchase order to delivery ticket to response time."***

**Visit us online or contact us today to benefit from our full selection of services, including:**

- 24/7 availability for immediate assistance
- 2,500+ dedicated on-call associates
- Same or next-day service through our network of distribution centers and routes
- Nearly 170 industrial locations established across the nation
- Extensive PVF and MRO inventory available online or via local associates
- National reach and local expertise you can count on

# ABOUT FERGUSON INDUSTRIAL



There's no obstacle we can't overcome **together.**



“[Ferguson Industrial] associates are available 24/7 for any emergency needs we had throughout the project’s duration.”

We're the total solution for quality industrial PVF products and specialized services to build, maintain and repair infrastructure for industrial facilities across the country.

Through our distinguished quality program, we serve as a true partner to our customers and remain committed to their success. Thanks to our quality program—built on the principles of quality people, products and processes—we're able to provide the services and supplies our customers need, no matter what.